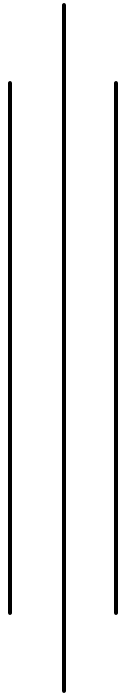


j fl0fHo gllt, @)^%



k\$fzs  
gkfn ; /sf/  
j fl0fHo tyf cfklt {dGqfno  
l; xb/af/, sf7df8f} gkfn

j fl0fHo gllt, @)^%

---

k\$fzs	M	j fl0fHo tyf cfklt {dGqfno l; xb/af/, sf7df8f} gkfn
k\$y d k\$fz g	M	@)^%, r`q
k\$g M k\$flz t l d l t	M	@)^&, c; f/
k\$flz t ; Vof	M	!)))



# j fl0fHo gltt, @)^%

## k[7eld

vhf Pj+ahf/fldv j fl0fHo gltt[n] ; fwgsf] kl/rfng, cflyš lj sf; / ul/al lgjf/0fdf ; sf/flds kēfj kēofp5 eēg] dēotfdf gkfn[n] lj ut b0{bzs otf o:tf] gltt cj ndag ub{cfPsf]xf]. tyflk kFl, klj lw tyf ahf/ kxFdf c; xhtf / ljleēg dhsalr lj Bdfg c; dfg cflyš: t/sf] sf/0faf6 lj kēg / lk5l8Psf dhsxēn] Jofkf/ pbf/ls/0fsf] nfe lng ; sšf 5ēg\ lj Zj Jofkf/ ; u7g (World Trade Organization) Sf] ; fy}blifof Pl; ofnl : j tēg Jofkf/ lfē (SAFTA) tyf lj d:6š (BIMSTEC) cflyš ; dxdf kj z u/\$f] sf/0faf6 gkfn[sf] ahf/ kxFnf0{lj:tf/ u/\$f] eP tfklg bžsf] w/ftn, xfj kfgl / jg:klthēo lj jwtfaf6 klt ptkfbgsf ; f] / ; fwg; E plrt klj lw, blf hgziQm Pj +nufglsf] ; ofhg u/l lgofē kj 4ē ug{ ; lsPsf] 5ē . o; h] thgflds / klt:kwflds nfe ePsf lgofē hēo j :txēsf] klxrfg / lj sf; u/l ahf/ kxFsf] nfe klt ug{h?/l blv65 . o; sf nflu j fl0fHo tyf cfPsf] us glttnf0{cēo lfē ut glttxē; E ; dējo u/l slif lfē, uē-sfi7hēo jg lfē, kōēg lfē nufot cēo ; jf pBfē / Jofkf/sf] cu| Pj+k[7 cēt/; Daēw lj sf; ub{ hfg cfj Zos 5 . o; sf cnj j ptkfbstj j [4 ug]; fwg h: tē ef]ts, dfgj lo / ; fdflhs kFlsf] kl/rfng, ; Argflds kl/j tē / klj lws lfdtsf] lj sf; tyf lj sf; dēl ; s[tsf] huēf{ ub{ gkfn[sf] lgofē Jofkf/nf0{ klt:kwl{tNofpg h?/l 5 .

lj utdf thēf ul/Psf] j fl0fHo gltt, @)\$ ( n] dhTM lgsf; l gltt/sfoēlgt, k7f/l gltt/sfoēlgt, cēt/s lgsf; l gltt, lj bžl lj lgdo Joj:yf, cēt/s Jofkf/ gltt, j fl0fHo kl/ibsf] u7g, j bžs Jofkf/ gltt tyf cg; Gwf; ; yf Pj +gkfn Jofkf/ kj 4ē ; u7gsf] : yfkgfh:tf lj ifonf0{ ; dēšf] ePtf klē cēt/fēo Jofkf/df ePsf] ultzntf, lfēlo / axklflo Jofkf/ kōffnl; E sf] cfa4tf, lāklflo : j tēg Jofkf/ lfēsf] lj :tf/ Pj +Jofkf/ klqmf ; xhls/0f / gofKf/j xg kōffnl[sf] lj sf; h:tf lj ifoxē ; dēg ; sšf] kōēg . lgsf; l Jofkf/nf0{ cu|lt lbg : oflg6/l tyf kōēf] : oflg6/l pkfoxē, Jofkf/ ; -rfngdf blvg] klj lws cj / fē (TBT) Gōg ug] :tf lj ifoxē dxēj kōf{ blv65 . pkoQm kl/k]o / ahf/ kxFsf] cj ; /df ePsf] lj :tf/af6 dhēn] kōbf lng; dē j fl0fHo glttdf ; du| zēkdf kē/fj nēg ug{cfj Zos blvPsf] 5 .

dhēdf lj Bdfg j :t' tyf ; j] fsf] cfklthēo sl7gf0 (Supply Side Constraints), / ahf/ kxFdf blvPsf klj lws cj / fēsf] sf/0f lgsf; l

lfdtdf cfPsf] xē; nf0{ ; wf/ ug{ h?/l 5 . o; sf nflu lgofē hēo pBfēsf] ptkfbg klj lw, klqmf Pj +0f: t/df ; wf/ u/l axklflo tyf lfēlo Jofkf/ ; Dem]fxē tyf lj sl; t tyf lj sf; fldv bžxēaf6 cēt sd lj sl; t /fi6ē] kfg] lj zēf ; lj wf Pj +nfesf] clwstd ; bkofē ug{h?/l 5 .

lj Zj ahf/df gkfn[sf] lgofē n] ctoēt ; fg] lx: ; f cfē6šf] / bžsf] sh ufx{Yo ptkfbgdf j :tlgofēsf] lx: ; f \* kltzt / cfof]sf] lx: ; f @^ kltztsf] xf/fxf/ldf / xēf6 Jofkf/ 3f6sf] l: ylt a9b} uPsf] : ki6 blv65 . lj ut sxl jif6tf j bžs ; xofēdf C0fsf] cz a9b} uPsf] sf/0faf6 klē : j tēg cyē Gsf] lgdfēdf sl7gf0 ptkēg xē} uPsf] 5 . gkfn[n] cfufdl jifēdf b0{ cēsf] cflyš j [4 ug] nlo /fvšf] sf/0faf6 klē lgofē lgbžt j [4 / lgofē n] cfof]sf] plnēo cz wfēg ; Sg] tNofpg Pj +lgofē nf0{ ul/al lgjf/0fsf] kēf; ; E cfa4 u/l ; dfj zē agfpg cfj Zos 5 .

lj Zj Jofkf/df l; hēf ePsf] ultzntfcgē k j :t' tyf ; jf Joj; fo / af]As ; DklQ clwdf/df l; hēf ePsf cj ; /xēsf] kōbf[sf] pkofē u/l cf; Gē rēf] lxēnf0{ ; fdg ub{ cēt/fēo Jofkf/ lj :tf/ ug{ gof]lj :tē / kmflsnf] ; f] ; lxtsf] j fl0fHo gltt cfhsf] cfj Zostf ePsf] 5 . o; cgē k lgsf; l lfēsf] lj :tf/nf0{ Jofkf/ glttsf] kēv cfw/ agf0{ ablnēf] cēt/s kl/l: ylt tyf cēt/fēo Jofkf/s klj zēnf0{ wofgdf /fv gkfn[sf] Jofkf/ lj sf; nf0{ lbuf] tNofpg] ; f]sf ; fy o; j fl0fHo glttsf] thēf ul/Psf] 5 .

!= dh p2]o  
/fi6ē cyē Gqdf j fl0fHo lfēsf] ofēbfg a9f0{ cflyš lj sf; / ul/al lgjf/0fdf ; xofē kēofpg].

- @= p2]o
- @=! cēt/fēo: t/df klt:kwl{ ug{ ; Sg] u/l Jofkf/ Joj ; fosf] kj 4ē ug{cgsh jftfj/0fsf] l; hēf ug].
- @= cfof]nf0{lgofē Jofkf/ j [4tkm{cfa4 u/l lj Zj ahf/df dno clej [4oQm] : tsf] lgsf; l a9f0{Jofkf/ 3f6f sd ug].
- @# j :t' tyf ; jf Jofkf/nf0{ klt:kwl{ Pj +; bē agf0{cfo tyf /fēuf/l sf cj ; / a9fpg] / ul/al 3f6fpg ; xofē kēofpg] dflōdsf] zēkdf pkofē ug].
- @=\$ cēt/s Jofkf/ / j bžs Jofkf/alrsf] cēt/-; Daēw : ki6 zēkdf : yfkt u/l Ps cēsf] kl/k/s zēkdf lj sf; ug].

#= dh /ofglit

#=# Jofkf/nf0{cGt/fi6a:t/df kl:t:kwf{ug{; Sg}u/L cgSh jftfj/Of l; hGf ugI

S\_ jDlzS Jofkf/nf0{ljZj cy{oj:yf cgSh kl:t:kwf{agfpg ; /sf/n]kyk|bz\$, ; Afs, lgofds / pTk]ssf]eldsf lgj fX u/L lghl lfiqnf0{Jofkf/ ; ~rfngdf ; lqmo ; xeful agfpg].

v\_ Jofkf/ klqomofdf ; /nls/Of, ; xhls/Of tyf ; :yfut ; bQls/Ofsf] dflldaf6 lgsf; L k7f/Ldf ; xhtf Nof0{sf/f] / nfut 36fpg].

u\_ j:t' tyf ; ]f Jofkf/; E ; DalGwt glitut, ; :yfut / eflts ; Argfsf]lj sf; / ; wf/ ugI.

3\_ af]4s ; DklQ clwsf/sf]; AfOf u/L cGt/fi6a ahf/df gkfnl pTkfbgsf]kxF a9fpg].

a\_ :jbZdf pknAw ; lk, ; fwg / ; ]df cfwf/t thgfds nfesf j:txZsf]klxrfg / 5gfD u/L Jofkf/ k]4Gdf ; xofu k%ofpg]

#=@ lgoft clej]4 u/L Jofkf/ 3f6f sd ugI

S\_ lgofftdhs pBf]uxZ:nf0{rflxg]sRrf kbry{cfBfl]us dlj; g/L cflbsf]cfoft klqomf ; /n agfpg]/ kfi; fxgsf]Joj:yf ugI.

v\_ laklfo, lfiqlo / axklfo Jofkf/ ; lGwaf6 l; lhX cj ; /xZsf] pkofu u/L gkfnf pTkflbt j:txZsf] cGt/fi6a ahf/ lj:tf/ ugI.

u\_ :jbZl tyf ljbZl nufgl cfslifX u/L lgsf;L k]4G ug{ ljzif clyS lfiqXZsf]:yfkf / lj:tf/ ugI.

#=# cfo / /f]huf/lstf cj ; / j]4 ugI

S\_ jflfHo lfiq; E ; DalGwt /f]huf/dhs ; lk / pBdzlntf lj sf; df hfB lb0{; ldfGtsE j u{/ lj kGg ; dbfodf /f]huf/L a9fpg]/ Jofkf/ lj sf; nf0{; dfj Zl tNofpg].

v\_ k/Dk/fut ; lk, snf / sfZnsf] kofu u/L pTkfbg xG] lgsf; lhG j:txZnf0{ahf/df k%ofpg cfBfl]us u]d, lj zif lfiqXZ (Special thrust areas) sf]lj sf; / k]4Gdf hfB lbg].

u\_ ; ]f Jofkf/ k]4G u/L cfo / /f]huf/lstf cj ; / j]4 ug{hfB lbg].

#=\$ cGt/s Jofkf/ / jDlzS Jofkf/alr cGt/; DaGw :yfkf ugI

S\_ lgofftof]o pBf]ufaf6 pTkfbg xG]j:t'jf ; ]fsf]cflZs lx: ; f dhSleq vkt ugI]ftfj/Of l; hGf ugI.

v\_ :jbZleq] vkt xG] u/L pTkfbg ul/Psf j:t'jf ; ]fsf] lj:tf/ u/L lgofft ug{kfi; fxg ugI.

=\$= glit tyf sfoGlt

=\$=# ; /sf/ / lghl lfiqsf]eldsf tyf Jofj ; flos lfdtf clej]4 ugI

=\$=#= glit

!\_ lghl lfiqsf] cu]f0df lgofft Jofkf/nf0{ lfiqut Pj +j:tut lj lj wls/Of u/L kl:t:kwf{agfpg ; /sf/af6 ; Afs, lgofds / ; xhstfSf]eldsf lgj fX ul/gD .

@\_ ljQlo tyf dfl]bS, ljbZl nufgl, cfBfl]us lfiq, koGg, s]if, jg, eflts k]fif/ cflb glitX:nf0{ jflfHo glit; E ; fd-h:o xG]u/L kl/dfhG ugI]Joj:yf ldnf0gD .

#\_ dfl] pllnlvt lfiqut glitXZalr k]7, cu| tyf ; dfgGt/ cGt/; DaGw sfod u/f0{ lgsf;Lsf cfwf/nf0{ km]flsnf] kfl/gD .

\$\_ cGt/fi6a ahf/sf]dfucg; f/sf]kl/df0f / uOf:t/df j:tSf] cfkl't{ a9fpg gkfnl uOf:t/nf0{ ljbZdf ; d] dfgotf lbnfpg laklfo / lfiqlo ; Dem]f ul/gD .

%\_ axklfo Jofkf/ Joj:yfcgZk cGt/s pBf]usf]; AfOf ug{ Anti- Dumping, Countervailing, Safeguard ; DaGwl sfGgl Joj:yf ul/gD .

^\_ bZdf pknAw / eljiodf lj sf; xG; Sg] nfutkEj sf/L / uOf:t/oQm pTkfbgsf dflldaf6 km]0bf p7fpg afXo; ]f (Outsourcing) / S/f/ (Contract) ; ]f tyf pTkfbgsf] dflldaf6 cGt/fi6a pTkfbg ; -hfn (International production network) :yfkf ug{ ljbZl nufglstf{ / u} - cfj; lo gkfnlxZ:nf0{kfi; fxg ul/gD .

&\_ lgofft sDkglXZ:nf0{ ljbZdf ; Dks{sfof]o jf laqmslf vfi]g / ljbZl cfofstf{sDkglnf0{gkfnl ; ]f tyf j:tSf] k]4G ug{; Dks{sfof]o (liaison office) :yfkf ug{kfi; flxt ul/gD .

\*\_ pkef]msf] xslxt ; AfOf ug{ cGt/s Pj + cGt/fi6a ahf/df :jR5 kl:t:kwf]ds jftfj/Ofsf] lj sf; ugSf nflu

klit:kwf{Pj}sf/ kfej sf/l sfof{og / pkefQm ; Af0f Pj}df ; d; fdlos ; wf/ ul/g\$ . ; fy} cftl/s Jofkf/; Da6wl Pj}x; th}f u/l nfu" ul/g\$ .

( j:t' tyf ; Jf lgoft kj46sf nflu lghl, u}; /sf/l Pj + cg; 6wfgdhs ; #yfsf]lfdtf clej [4 ul/g\$ .

**\$-!@ sfogllt**

!\_ lgoft Jofkf/ lj :tf/ / kj46 ugIp2]on]kdv lgoftstf{x; Pj +lj bzl:yt gkfnl j :tsf kv cfoststf{x;nf0{; Ddfg / k/:stf ug]Jo; yfnf0{k}; fxg ul/g\$ .

@\_ lgoft; E k}olf jf ck}olf ; Da6w /x\$; /sf/l lgsfo / lghl lf}sf Jofkf/s ; #; #yfx; tyf pBf] jfl0fho ; #x;alrsf]lj Bdfg ; -hfnnf0{axt \agf0{lgoft Jofkf/nf0{ cema9l klit:kwf{/ kfej sf/l agf0g\$ .

#\_ pTklQsf]kdf0fkq hf/l ug]lgsfo, l; kmf/; ug]lgsfo, ; Jf zNs tyf To; sf]pkof] / cgludg ug]lgsfosf ; Da6wdf sfog]lw agf0{kf/bzl{/ Joj:l:yt ul/g\$ .

\$\_ Jofkf/ ; xof]; Da6wl glltut, sfagl / klqmfut Jo; yfnf0{ yk kl/dfhg u/l c6t/fi60 Jofkf/ k}ffnlcg; k agf0g\$ .

%\_ k//fi6«d6qfno / lj bzl:yt gkfnl lgoftnf0{cfly\$ s6gllt, nufgl ; Deflotf / lgoft kj46sf lj lw klfx;df kfej sf/l 9un]kl/rfng ul/g\$ .

^\_ gkfnl j :tx;sf kv cfoststf{bx; Pj +gkfn; E a9l Jofkf/ ; Defjgf ePsf bzl:yt gkfnl lgoftx;df jfl0fHob}x; (Commercial Counsellor) v6fpg] Jo; yf ul/g\$ .

&\_ dVo e6; f/ la6bx;af6 k}fg ul/g] ; Jfsf nflu e6; f/ sfof}ox;df vfB, u0f:t/, s[f, jg, k/ft]ej nufot c6o lgsfosf k}f}f/; lxtsf Psf0x; /fv; Jf k}fg ul/g\$ .

\*\_ lgsf; lnf0{; xhls/0f ug{kzf; lgs, kllj lws Pj +lghl lf}sf lgsfox;nf0{Jofkf/ kj46 kl}ti7fsgf]; d6j odf Psls; ; Jf k}f0g\$ .

( j:tut ; #; #yf, laklflo r}a/x; / pBf] Jo; folx;sf] kl}lglwdhs ; #yfx;sf] lfdtf lj sf; sf] sfo6md ; -rfng ul/g\$ .

!)\_ Jofkf/; E ; Dal6wt gllt lgoft klqmfdf lghl lf}f, u}; /sf/l ; #f, lj 1 / cg; 6wfgdhs ; #yfnf0{; xeful u/f0g\$ .

**\$=@ klqmfut ; /nls/0f tyf ; #yfut ; b2ls/0fsf dfl}bdaf6 sf/]f/ nfutdf sdl Nofpg]**

**\$-! gllt**

!\_ sf/faf/ nfut (Transaction cost) 36fpg lgsf; lh6o pTkbfgdf pkof] xg] sRRff kb}f}f nflu]s/ tyf dx; hnf0{ ; /n, zl3|tyf ; xh 9uaf6 lkmtf{xg]Jo; yf ldnf0g\$ .

@\_ Jofkf/ kj46sf lgldQ cfjZos ; #gf ; #ng, k}f]g / ; Dk]f0fnf0{ cfwlgs ; #g k}ffnl Jo; yfkgsf] dfl}bdaf6 kfej sf/l tNof0g\$ .

#\_ ; fs{ (SAARC) Sf ; b:0 /fi6; Pj + Jofkf/ ; fem}f/ dh}x; E ldNg] u/l gkfn]sf] e6; f/, kf/jxg / u0f:t/ kdf0fns/0f; Da6wl klqmf, dfkb08 (Standards) tyf gllt lgodx;df Ps; ktfNof0g\$ .

\$\_ kf/jxgnf0{ ; ljwfoQm / sd vlr}f] agf0{ Jofkf/sf] klit:kwf}ds lfdtf clej [4 ug{; Sv} agb/ufxaf6 k}fg ul/g] ; Jfnf0{kfej sf/l agf0g\$ .

%\_ gkfn]sf]c6t/fi60 Jofkf/sf]nfut sd ug{kf/jxg (Transit) bx; Pj +15d\$} dh}x;sf]j}Inks kf/jxg dfu; tyf agb/ufxx;sf] e}ts k}f}f/, dN6df}n ; lj wf, oftoftsf] ; lj wf / nfutsf] cl}bog u/l pkoQm kf/jxg dfu\$} k}f] ul/g\$ .

-^\_ pTkbfg:t/df nfut kfej sf/l pkfox; (Cost Effective Measures) ckgfpgsf ; fy}cfkl}h6o sl7gf0 (Supply Side Constraint) x6fpg sfogmd th}f u/l nfu"ul/g\$ .

**\$-@@ sfogllt**

!\_ e6; f/ 56fpg]klqmfnf0{; /nls; Pj +r':t ug{15d\$}l /fi6sf e6; f/x; E ; d] ; d6jo u/l Psls; e6; f/ k}ffn]sf] lj :tf/ ul/g\$ .

@\_ c6t/fi60 Jofkf/ k4l}tcg;ksf] e6; f/ dNof}g k4l}tsf] c}n}dag ub; e6; f/ klqmfdf ; /nls/0f u/l kfej sf/l/tf a9f0g\$ .

#\_ lgsf; lh6o j :tx;sf]u0f:t/ sfod ug{k}Int cftl/s / c6t/fi60 dfkb08cg; f/ u0f:t/ lgwf}0f ug]kl/kf6l cf/De

ul/g5 . u0f:t/ lg/Lif0f, kdf0f/s/0f / cgludgsf nflu  
cfjZos cfwf/lznfsf] :yfkf tyf ; Rgf kjfx / blf  
hgziQmsf]lj sf; ubxct/fi60 dfk08cg'k tlof0g5 .

\$\_ kf/j xg ; jfnf0{kfej sf/l agfpg ; ldfj tl{e6; f/ lfx'xdf  
ufd' ; ljwf, e6; f/; Da6wl ; Rgf kjfxdf j [4 / 9]fgl Pj +  
Clearing and Forwarding Sf]; jf lj :tf/ ul/g5 .

%\_ ; ldf tyf c6t/fi60 lxdfg:ynl:yt kdv e6; f/  
sfofnox'xdf gkft' dll; g, PS; -/] dll; g, Nofaf'6/L,  
sDko6/ 8f6f Joj :yfkf tyf zlt e08f/sf]Joj :yf ul/g5 .

^\_ lgoft's kmd'x' sf]gjls/0f, lgoft'h6o pBfjux'n]k'f/l ugI  
sRrf kbfs'f] e6; f/ dx; h; Da6wl kllqmf, lgsf; l ePsf  
j:tx'zsf] e6; f/ dx; h lkmf' dNo clej [4 s/; Da6wl  
Joj:yf, lgoft' c8[sf] nflu gdf (sample) lng] lbg]  
Joj:yfnf0; /n, lgoft'; xof'ul, l56f'l/tf/ / nfut'k'f]l xg]  
lsl; dsf]agf0g5 .

&\_ lgoft' kj46sf nflu cfjZos kgI ahf/; Da6wl ; Rgfsf]  
; sng, k'z'ng Pj +lj t/0f sfof'0{kfej sf/l agfpg Jofkf/  
kj46 klti7fgnf0{yk ljQlo, dfgjlo / c6o cfjZoslo  
6]f; lxtsf]; f'; fwg pknAw u/f0g5 .

\*\_ k/ftfl'ej's tyf wld' dx'ej'sf j:t'; lj:k'f's kbfs'  
jftfj/0f / j'6oh'6t' ; Af0f; Da6wl j:t' / ljle6g gkfn klf  
ePsf ; l6w; Dem'f tyf s6e]; gn]a6b'h u/'f j :tx'z'afx'  
c'z ; Dk0f(j :tsf]lgsf; l vhf ul/g5 .

**\$=# j)lzs Jofkf/; 6 ; Dal6wt glltut, ; yfut tyf efl'ts ; Argfsf]  
lj sf; ugI**

**\$=#! gllt**

!\_ lgsf; lnf0{cfly' p6glt'sf]cfwf/lznfsf]z'kdf lj sf; ug'f  
nflu ljBdfg lgsf; l k'f/l lgo60f P'gnf0{klt:yfkf u/l  
gof'P'g'sf]th'6f ul/g5 .

@\_ c6t/fi60 Jofkf/df k'olf eldsf lgj'f' ugI ; /sf/l  
lgsfox'zsf]lfdtf clej [4 ul/g5 .

#\_ ; Vvf a6b/ufx, zlt e08f/, s66g/ k'f' :6]g, ; 8snufotsf  
efl'ts k'f'f'f/x'zsf]l'gd'f' c6t/fi60 dfk08cg'k ul/g5 .  
; fy]lj Bdfg ; Argfsf]:t/fllgt ul/g5 .

\$\_ l5d'6l dhs'z'alrsf]:ynut Jofkf/af6 ; dlrt nfe k'f't  
ug{efl'ts k'f'f'f/sf]lj sf; tyf ; wf/sf nflu kxn ul/g5 .

%\_ ljZj ljBinox'zsf] jfl0fho / cy'z':qsf kf7'6qmdx'z'df  
c6t/fi60 Jofkf/, l'f'lo Jofkf/ ; l6w; Dem'f'f'z' / l'tgsf dVo  
k'f'j wfg, lgoft' kj46 cflb ljifox'z' ; dfj'z' ug{kxn ul/g5 .

^\_ lghl l'f'z'sf]of'ubfg; d'z' lglZrt u/L /fi60 tyf c6t/fi60  
Jofkf/ d'h'f cfof'h'gf ug{/ d'h'fdf efu lng ; xof'ul ul/g5 .

**\$=# @ sfogllt**

!\_ ljZj Jofkf/ ; u'7g tyf k'rint c6t/fi60 k'f'j wfg; 6  
; Dal6wt vf; u'7 af'4s ; DklQ clwsf/sf]; Af0f (TRIPS),  
:oflg6/L / kmf06f] :oflg6/L (SPS) / j:tsf] c6t/fi60  
u0f:t/ / u0f:t/lo kdf0f/s/0f, e6; f/ kllqmf cflbaf/]; /sf/l  
/ lghl l'f'z'sf] hgziQmsf]lfdtf clej [4 ul/g5 .

@\_ pQ/ / blif0ft'k'f' Jofkf/l/s gfsfx'z'nf0{ /h'dfu{ tyf  
k'f'f'nsf /h'dfu'6 hf'6g cllbog u/f0g'sf ; fy]lj Bdfg  
pQ/-blif0f ; 8s dfu'z'z'sf]; wf/ / :t/fllgt ul/g5 .

#\_ blif0f Pl; ofsf ef/t, gkfn, a'nf'z' / e'f'gnf0{ hf'6g]  
c6t/fi60:t/sf] oftoft dfu{ lxtsf] pkl'f'lo lj sf;  
Cjwf/off (Growth Quadrangle) nf0{; Da4 klf'z'z'sf]k/fdz'f'  
cl3 a9fpg kxn ul/g5 .

\$\_ ef/t / rlgalrsf]:yndfu'6 xg]lak'f'lo Jofkf/df gk'f'nnf0{  
kf/jxgl'a6bsf]z'kdf lj sf; ugI p2'z'oaf6 klxrfg ul/Psf  
dVo e6; f/ gfsfx'z'df k'f'f'f/ l'gd'f' ul/g5 .

%\_ sf7df08f'sf] c6t/fi60 lxdfg:ynsf] sfufI sDkn'; nf0{  
; Joj:l:yt ugI/ c6o dh'ss' sfufI]j dfgx'z'sf]p8fgdf j [4  
ug{kxn ul/g5 .

^\_ gk'f'nu-h, /; jf tyf tft'f'k'f'gl'nufotsf c6o ; Deflj t  
:yfg'z'xdf ; Sv'f a6b/ufx l'gd'f' ugI]Joj :yf ldnf0g5 .

&\_ cf'f'fl'us Pj +j)lzs Jofkf/ kj46 ugI p2'z'lo ln0{ lghl  
l'f'z'; d'z'sf]; xeflutfdf sf7df08f'6f Pp6f c6t/fi60:t/sf]  
k'f'z'6l:yn l'gd'f' ul/g5 .

\$-\$ af]4s ; DklQ clwsf/sf] ; Af0f tyf ; ]f lgsf ; l clej [4sf nflu glltut tyf ; :yfut ; Argf tof/ ug]

\$-\$! gllt  
 !\_ af]4s ; DklQ clwsf/sf] ; Af0f / ; ]f Jofkf/sf] lj :tf/sf nflu sfo6]hgf agf0{nfu"ul/g5 .  
 @\_ lākiflo, lq̄lo / axklflo Jofkf/ ; Dem]fcgsh xg] u/l c6t/f6 ahf/df gkfnl j :tsf] ; Af0fsf nflu sfgg] Joj :yf ul/g5 .

\$-\$@ sfo6llt  
 !\_ j :t' tyf ; ]fsf] c6t/f6 ahf/df kxF a9fpg ljbz] :yt s6gllts lgo6]x2nf0{ Trade Intelligence Sf] 2kdf sfo{ug] u/l lqmfzln tNof0g5 .  
 @\_ k6v lgsf ; l j :tsf] c6t/f6 ahf/df af]4s ; DklQ clwsf/sf] ; Af0f ug{ ; 3f0g5 . TRIPS c6tu6 x :tsnf, lrof, sknl, unFf, kl:dgf, dx cflbh:tf lgsf ; lh6o j :tsf] e6]f]ns ; ]]ts/0f (Geographical Indication) ; Da6wl clwsf/ sfod ug{kxn ul/g5 .  
 #\_ jfl0fHo tyf ckl't{d6qfnosf] cu} / tdf pBf]u, s[if, jg, ; :s[ / lj1fg tyf klj lw d6qfnos2 Pj +gkfn pBf]u jfl0fHo dx; 3 / ; f6tu6sf j :tut ; 3x2 ; d]sf] ; xeflutdf ; ldl agf0{af]4s ; DklQsf] lj lw klfd ; d] sfo6llt to ul/g5 .  
 \$\_ ljZj Jofkf/ ; u7g / lq̄lo Jofkf/ ; Dem]fx2df ePsf] klj wfg cg2ksf ; ]fx2sf] lgsf ; l / vf ; u/l rfyf] df6 (Mode 4) c6tu6sf] ; ]f Jofkf/ lj :tf/ ug{blf hgziQm tof/ ug{kfyldstf lb0g5 .  
 %\_ lgo6]of]o j :t' / ahf/sf] lj sf ; sf nflu k6fj sf/l eldsf vllg ; Sg] u/l cfjZos ; fu7lgs ; Argf ; lxtsf] Jofkf/ kj46 kl'ti7fg (Trade Promotion Institute) gdsf] ; jfoQ ; :yf :yfgf u/l xfnf] Jofkf/ tyf 6sf ; l kj46 s6bhf0{ ; fxl ; :yfleq lj no (Merge) ul/g5 .  
 ^\_ gkfnl k/Dk/fut ; lk, sfzn, j :t' ptkfbg ug] klqmf / ptkflbt j :tsf] af]4s ; DklQ clwsf/ (TRIPS) sf] ; Af0f ul/g5 .

\$=% lgo6]dhs pBf]unf0{yk k] ; fxgsf] Joj :yf ug]

\$=%! gllt  
 !\_ lgo6]dhs pBf]unf0{rflxg] sRrf kbfy{ cfBf]us dl] ; g/l cflbsf] cfof tdf ; /n klqmf ckgf0g5 .  
 @\_ b7leq sRrf kbfy{pknAw xg] j :tx2sf] ; j b7d} ptkfbg ug{ cfjZos sfo6md ; -rfng ul/g5 .  
 #\_ jfl0fHo glltsf] sfo6]ognf0{ k6fj sf/l agfpg s[if, jgnufotsf lq̄ut glltx2alr ; d6j o ul/g5 .  
 \$\_ k6f]vg gu/l lgsf ; l e0/x6f kfylds j :tx2sf] dNo clej [4 (value addition) u/l lgsf ; l ug{k] ; flxt ul/g5 .  
 %\_ lgsf ; ldf lgo6] ; ]f zNsafox6 e6 ; f/ dx ; h, c6tMzNs / dNo clej [4 s/ nuf0g]5 .  
 ^\_ lghl / ; xsf/l lq̄nf0{lgo6] kj46 u6 :yfgf ug{k] ; flxt ul/g5 .  
 &\_ lgsf ; ldf lj Qlo ; fwgsf] kj fx a9fpg export credit guarantee scheme nfu"ul/g5 .  
 \* \_ lgsf ; ldhs pBf]usf] ; jhgziNtnf0{Wofgd / vl tnfagbl tyf x8tfnh:tf lqmfnsnk xg glbg ; da4 klfsf] ; xdltdf ljZf pkfox2 ckgf0g5 .  
 ( \_ ptkfbg lng nfd] ; do nllg] lrof, sknl, kmkth, h8la6l, d ; nfsf af6, l/Yf, l6d/h:tf jgk6fj f/sf] nflu Joj ; flos v]l ug{lnhdf hluf pknAw u/fpg] Joj :yf ldnf0g5 .

\$=%@ sfo6llt  
 !\_ x:tsnf, h8la6l, dx, lrof, bW, df5f, df ; t/sf/l / c6o cw6zflwt j :thf0{k6f]vg s6b] Dd Nofpg / e08f/0f ug{ ; xof]u k6fpg lghl lq̄ / ; xsf/l lq̄sf] ; mlgtfdf j :t' lj sf ; S]f (Product Development Fund) Sf] :yfgf ul/g5 .  
 @\_ k6v lgsf ; lh6o j :tx2sf] u0f :t/df ; wf/ / j :t' lj sf ; tyf lj lwls/0f ug{ lghl lq̄ ; 6sf] ; xsfo6f Psls6 kflj lws ; :yfsf] :yfgf ul/g5 .  
 #\_ lgo6]dhs j :t' ptkfbgsf nflu k6f]u ul/g] sRrf kbfy{ ; xfos sRrf kbfy{ kofls<sup>a</sup> d6]on / dNolds j :t' cfof tdf a6 uof/l6ldf Bonded Warehouse Sf] ; lj wf pknAw u/f0g5 .

- \$\_ lgof{dhs pBfūn]cfoft u/\$f]j f :yfglo:t/df vl/b u/\$f] sRrf kbfi{jf ;xfos sRrf kbfi{df nfu\$]s/ dx; hx; lgof{ kl/df0fsf]cfwf/df lgsf; lstff0{lkmtf{lbo0g\$ .
- %\_ lgof{ kj46sf nflu lgof{ kj46 u{ (Export Trading House), ;xsf/l ;yf jf lghl sDkglstf] ;kdf :yfkf u/L ;-rfng ug{kf] ;flxt ul/g\$ . o; /L lgof{ kj46 u{ :yfkf ubf{cfly\$ ljsf; df lqlo ;Gthg sfod ug{ ljzif Wofg k%of0g\$ .
- ^\_ :yfglo pBfū; E lgof{dhs pBfūn]s/f/ u/L vl/b u/\$f j:t'lgof{ ePkZrft Vgof{ kl/df0fsf]cfwf/df dNo clej [4 s/ / cGtWzls s/f/df pTkfbg ug{ sDkglf0{ lkmtf{ ug{ Joj :yf ldnf0g\$ .
- &\_ dVo lgsf; l j:t'tof/L kfzfs, un}f / x:tsnfsf]lgsf; l a9fpg j:t' ljsf; sfoqmd ; -rfng ul/g\$ . ;fy} lrof, skml, t/sf/lstf]alp, h8la6l / s[if Pj +blwh6o tyf u}sfif7 jgh6o j:t'sf] lgsf; l a9fpg sfoqmd ; -rfng ul/g\$ . ;fy} lgsf; lh6o yk gofFj :t'sf]klxrfg / kj46 ug{lzif sfoqmd ; -rfng ul/g\$ .
- \*\_ lgof{ xg]j :t' / ; \$f]pTkfbgsf] nflu rfxg]sRrf kbfi{ dhsleq cf] f/k; f/ ubf{sg}sl; dsf]zls nflu]5g .

**\$^ lākiflo, lqlo / axklflo Jofkf/ clej [4sf cj ; /x;nf0{pkofū u/L ahf/ lj :tf/ ug[**

**\$^=! glit**

- !\_ gkfnsf]lgsf; l Jofkf/sf]kxF cGt/f60 ahf/df lj :tf/ ug{ cd]/sf, o/fkkg olgognufot thgflds ;kdf a9l Jofkf/s ; Defjgf ePsf dhsx; E / yk lqlo Jofkf/ ; u7gx; E :jtGq Jofkf/ lq (Free Trade Area) ; Da6wl ; Dem}f ug{kxn ul/g\$ .
- @\_ lākiflo, lqlo tyf axklflo Jofkf/ ; l6w; Dem}fx; n] pknAw u/fPsf cj ; /x;sf]pkofū ug{ ; dfg Jofkf/ :jfy{ ePsf c6o dhsx; E ; xsfo{ul/g\$ .
- #\_ clt sd ljsl; t vf; u/L ekl/j 7t dhssf] x]; otn] lākiflo, lqlo tyf axklflo Jofkf/ ; l6w; Dem}fx; n] pknAw u/fPsf] ; ljwfx;sf] clwstd pkofū ug{kx kxn ul/g\$ .

**\$^=@ sfoqllt**

- !\_ cGt/f60 Jofkf/sf]k] [Q, jtGfg / efl l bzf / gkfnn]; f] ; Gbedf lngkg[ glit ut sdx;af/] lgisifdf klG lghl, ; /sf/ / lj1x;sf] ; xeflutdf Ps :yfol Jofkf/ glit ljZnif0f ; 6q (Trade Policy Analytical Wing) Sf] :yfkf ul/g\$ .
- @\_ Jofkf/ kj46 klti7fgnf0{ cGt/f60 Jofkf/ ; Da6wdf ; f]s0b\$] ;kdf ljsf; u/L lākiflo, lqlo tyf axklflo Jofkf/ ; l6w; Dem}fx;af6 pTkG rbf]l / cj ; /x; Pj + ltgsf kljwfgaf/] ; Ygf kjfx u/fpg]Joj :yf ul/g\$ .

**\$& lgsf; l kj46sf nflu ljzif cfly\$ lq;x;sf]:yfkf ug[**

**\$&=! glit**

- !\_ lgsf; l kj46 ug{ef]ts k}f}f/ ; lxtsf]lgof{ kzf]wg lq tyf ljzif cfly\$ lq;x;sf]:yfkf ul/g\$ .
- @\_ ljzif cfly\$ lq;x;df :yflkt pBfūx;nf0{yk ; ljwf tyf ; xlnotnufot nlrnf]>d glit ; lxtsf]sfgg Nof0g\$ .

**\$&=@ sfoqllt**

- !\_ lgof{of]o j:tx;sf] pTkfbstj / kl:t:kwf{ds lfdtf j [4 ug{ ljBdfg ; Vvf agb/ufxglhs ljzif cfly\$ lq;x; (Special Economic Zones) Sf] :yfkf ul/g\$ .
- @\_ e}xjdf lgdffwlg lgof{ kzf]wg lq / k]tfljt jL/u-h ljzif cfly\$ lq;sf]cf; kf; sf lq;df lgsf; lh6o pBfūx;nf0{ sRrf / cw{kzf]wt j:t' pknAw u/fpg]k\$[tsf pBfūx; (ancilliary industries) :yfkf ug{ lghl lq;nf0{ kf] ; flxt ul/g\$ .
- #\_ k6j sf/l ;kdf pkofūdf cfp g; s\$ /fhj /fh, a6jn / gkfnu-hdf /x\$ cBf]us lq;x;nf0{j:tut ljzif cfly\$ lq;sf] ;kdf pkofū ug{kxn ul/g\$ .
- \$\_ gkfnnf0{kf/jxg la6sf] ;kdf ljsf; ug{qmdf dhssf] pQ/L tyf blf0fl e]sf ; DefJo :yfgx;df ljzif cfly\$ lq;sf]:yfkf]nflu clwog u/f0g\$ .
- %\_ ljzif cfly\$ lq;sf] nflu cfoft, kzf]wg, dNo clej [4, lgsf; l, cftl/s laqm, s/ dx; h; Da6wl Psst; lgb]zsf nfu"ul/g\$ .

^\_ j:t'lj sf; sfoqmdsf nflu ul7t af8{ ;ldlth:tf lgsfosf] Jofkf/ lfdtf clej [4 ug{; xofu k%of0g5 .

**\$=\* j fl0fHo lfd f/huf/dhs ;lk / pBdzlntsf]lj sf; ugI**

**\$\*=! gllt**

!\_ j fl0fHo lfd f cfo tyf /huf/l sf cj ;/x2 l; h6f u/L hgtfsf] hljg:t/df ; wf/ Nofpg pBdzlntf lj sf; ; /huf/dhs ;lk Pj+Joj:yfkslo lfdtf clej [4df hf8 lb0g5 .

@\_ kdV lgsf;lh6o j:tx2sf] kl't:kw{ lfdtf clej [4 u/L lgsf; lsf ; fy}/huf/l sf cj ;/x2 a9fpg]sfoqmd ;~rfng ul/g5 .

**\$\*=@ sfoqllt**

!\_ :j b2l sRrf kbrydf cfwil/t lgsf;lh6o j:tx2sf]pTkfbg ugI pBfux2df gofFklj lw ckgfpg / pTkfbg klqmfdf ; wf/ ug{lgsf; l kj46 sf]fsf]pkofu ul/g5 .

@\_ slihf6o pTkfbgdf lj lj wtf sf]cj ;/nf0{pkofu u/L To:tf j:tx2sf] pTkfbg Pj+k2f]vg c6t/fi6o dfuadfl]ndsfl tNofpg kofls<sup>a</sup>;6f]v<sup>a</sup> / kdf0fls/0fdf ; xofu k%of0g5 .

#\_ lgsf; lof]o slihf6o j:tdf nufgl cfslift u/L Jofj; flos v2laf/f ax't \t/df pTkfbg Pj+ahf/sf]kj46 ug{s/f/ tyf ; xsf/L slihf k0ffnlnf0{k} flxt ul/g5 .

\$\_ lgsf; l Jofkf/ kj46sf nflu lghl lfd; d]sf] ; xeflutdf pBdzlntf / ;lk lj sf; sf tflnd sfoqmdx2 ;~rfng ul/g5g.

%\_ j b]zs Jofkf/sf] lfd bLf Pj+s2n hgzlQm tof/ ug{ z]lfs ; :yfx2; E cfj Zos ; xsfo{ul/g5 .

**\$( ; Jf Jofkf/ kj46 u/L cfo / /huf/l sf cj ; /df j [4 ugI**

**\$(=! gllt**

!\_ ; Jf Jofkf/sf lj zif lfdx2 (Thrust Areas) klxrfg u/L ; f]sf] kj46sf sfoqmdx2 ;~rfng ul/g5 .

@\_ ; Jf Jofkf/nf0{ ; xh, ; /n / k6fj sf/L agfpg ; :yfut ; 6qsf] lgdff u/L klqmfut ; /nls/0fsf] Jofj:yf ldnf0g5 .

#\_ ; Jf Jofkf/sf lfd lghl lfdnf0{cu0fl eldsf vlg k} flxt ul/g5 .

**\$(=@ sfoqllt**

!\_ ko6g, lzlf, :jf:Yo / ; Fgf klj lwh:tf ; Jfsf lfdx2nf0{ lj zif ; Jf lfdsf]2kdf lj sf; / kj46 ul/g5 .

@\_ lj zif ; Jf lfdx2sf] kj46sf nflu lfdut lgsfox2; E ; d6jo ul/g5 .

#\_ lj zif ; Jf lfdx2sf] Jofj:yfnf0{ ahf/sf] dfucg; f/ ; Jf k%ofpg ; Sg]u/L kg/fj nf]sg ub]nlug5 .

\$\_ ; Jf Jofkf/sf] kj46sf] nflu lghllfd; d]sf] ; xeflutdf j fl0fHo tyf ckl't{d6qfno c6tu( 5\$) ; Jf Jofkf/ kj46 kl/ib\ (Service Trade Promotion Council) u7g ul/g5 . ; f] kl/ibh] ; Jf Jofkf/ kj46sf nflu ; xhstf{/ pTk]ssf] eldsf lgj fx ug5 .

%\_ ; Jf Jofkf/sf] kj46sf] nflu ; Dalwt d6qfnox2; dkmf lj Bdfg sfg6x2sf] kl/dfh6 / cfj Zostf cg; f/ gofF sfg6x2sf]thdf ul/g5 .

^\_ ; Jf Jofkf/ lfdsf] kj46df lghllfdnf0{ k} flxt ug{ cfj Zostf cg; f/ :j b2l tyf lj b2l ; f]sf] kl/rfng ul/g5 .

**\$(=) lj zif lfdx2 (Special thrust areas) sf]lj sf; ugI**

**\$(=) ! gllt**

!\_ ; dbfodf cfwil/t ;lk / sf2nsf] k6fu u/L lgsf;lh6o x:tsnfsf ; fdfg pTkfbg ug{:yfglo lgsfosf] ; xeflutdf lj zif lfdx2 (Special thrust areas) sf]klxrfg tyf lj sf; u/L To:tf j:t'sf]u0f:t/ ; wf/sf]nflu ; xofu k%of0g5 .

@\_ :yfglo lgsfox2; d]sf] ; xeflutdf :ykgf / ;~rfng ul/g] ; xsf/L ; :yf jf lgsf; l Jofkf/ u]sf]eldsf ; lgiZrt ul/g5 .

**\$(=) @ sfoqllt**

!\_ :yfglo lgsfosf]cu] f0df :yflkt c6f]lus u]dx2sf] lfdtf lj sf; ; j:t'lj sf; ; u0f:t/ ; wf/ / ahf/sf nflu ; xofu k%of0g5 .



;lrj, cy{d6qfno	; b:0
;lrj, ko6g tyf gful/s p88og d6qfno	; b:0
;lrj, lz1ff d6qfno	; b:0
;lrj, :jf:Vo tyf hg; Wof d6qfno	; b:0
cWbIf, gkfn pBfU j fl0fHo dxf; 3 (FNCCI)	; b:0
cWbIf, gkfn rUa/ ckm sd; {	; b:0
cWbIf, gkfn pBfU kl/; 3 (CNI)	; b:0
cWbIf, /fl160 pBfU Jofkf/ ; u7g	; b:0
gkfnaf6 ; a66bf a9L d6qfdf j:t' lgoff xg] dhs; 6 ; Dal6wt l6klilo rUa/ ckm sd; 6f cWbIf	; b:0
sfo6f/L lgb6s, Jofkf/ kj 46 klti7fg	; b:0
j fl0fHo jf eQmgl ; 6thg ljifodf ljzif1tf xfl; n u/6f ljZlj Bfno sUblo ljefu:t/sf kUlofs jf ; xkUlofs dW66f6 d6qfnt lj1 @ hgf	; b:0
j fl0fHo d6qlaf6 d6qfnt pBfU j fl0fHo lf6sf JolQm] tyf lj1 \$ hgf	; b:0
dxflgb6s, j fl0fHo ljefu	; b:0-; lrj

%-!-@ af66]sg}JolQm jf lj1nf0{a7sdf efu lng cfd6qOf ug ; Sg6 . gkfn ; /sf/n]gkfn /fhkqdf ; Rgf k6fzg u/L af66f] ; b:ox6sf] yk36 x]km] ug{ ; Sg6 . af66f] a7s sDtldf b0{dlxgdf Ps k6s a:g6 / a7s; Da6wL c6o sfoU lw af66]to u/6df]hd xg6 .

%-!-# af66f] dVo sfd j fl0fHo gltsf] sfoU]ogdf ; d6j o ug] glt kl/dfh6sf] nflu ; /sf/nf0{l; kmf/; ugI/ vhf tyf pbf/ Jofkf/ glt sfoU]ogdf k/6f] afwf-Jojwfg x6fpg ; /sf/nf0{; 6mfj lbg]xg6 .

%-!-\$ lgsf; L k7f/L Jofkf/ sfoU]ogdf blvPsf afwf-Jojwfgx6 ; Nenpg lgOf6 ugI.

%-!-% Jofkf/ ; xhls/Ofsf nflu cfj Zos kg]c6o sfo66 ugI.

**%@ Jofkf/ kj 46 klti7fg (Trade Promotion Institute)**

%-@-! xfnsf] Jofkf/ tyf lgsf; L kj 46 sUbhf0{ ahf/sf] dfu cg6ksf]; Jf lbg ; Sg]:j foQ ; #yfsf]6kdf Jofkf/ kj 46 klti7fgdf kl/Ofu ul/g6 .

%-@-@ klti7fgn] Jofkf/; Da6wL cWbog cg; Gwfg, lgsf; L kj 46, j:t'lj sf; / hgziQm]lj sf; ; Da6wL sfo{ug6 .

%-@-# klti7fgn] Jofkf/ kj 46sf nflu c66t/s Pj +afXo ; Rgf Pj +hfgsf/Lsf ; fy} Jofkf/; Da6wL tYofI ; 6ng, k6fUg, ljZn]fOf tyf ; Rgf ; Dk]fOf ugI dVo ; 66qsf] 6kdf sfd ug6 .

%-@-\$ klti7fgsf]Joj:yfkg tyf ; -rfngdf lghl lf6sf Jofkf/s Pj +Jofj; flos ; 3 ; #yfx6nf0{; mlg u/f0g6 . sUbhf0{ lbufl] 6kdf ; -rfng ug{ ; /sf/ / lghl lf6af6 ; [6sf] Joj:yf ldnf0g6 .

%-@-% klti7fgn] Jofkf/ d]hf tyf k6z6lsf] cfof]hg ugI Pj + cfof]ht To:tf d]hf k6z6ldf ; xeflutf; Da6wL sfo6f ; d6j o ug6 .

**%# ljzif cfly6 lf6 / lgoff k6fUg lf6**

%-#-! lgsf; L Jofkf/ a9fpgsf nflu cfj Zos k]f6f/ ; Jf; lxtsf] ljzif cfly6 lf6 / lgoff k6fUg lf6sf]:yfkgf ul/g6 .

%-#-@ o; sf] :yfkgf / ; -rfngsf nflu 56} sfggsf] Joj:yf ul/g6 .

%-#-# ljzif cfly6 lf6 / lgoff k6fUg lf6sf]lj sf; ; :yfkgf tyf ; -rfng ug{lghl lf6nf0{; d6 k]f] flxt ul/g6 .

**^= jU6zs Jofkf/ kj 46 sfo6nd**

**^-= kf/jxg tyf nlhl:6s sfo6nd**

lgoff Joj ; fosf]; -rfng nfutnf0{sd u/L a9L k]t:kwL{agfpg lgDg sfo66 ul/g6 .

^-=! :yflkt e0s6f ; Vvf a6b/ufxx6sf] k6fj sf/L ; -rfngsf nflu dln6df6n oftoft k6ffnl ; Da6wL P6 sfg6nf0{ tTsf nfu"ul/g6 .

^!=@ lj Bdfg gkfn-ef/t /h ; Demfjfdf kg/fj nfdsg tyf kl/dfhg u/l kfej sf/l sfofj og ul/g\$ . ; fy; c6o ; Defj t laGb x2df ; d; /h ; j f lj :tf/ ug{kxn ul/g\$ .

^!=# e6; f/ ; b0ls/0fsf nflu nfu" ul/Psf] lj Btlo ; Rgf klj lwsf] lj :tf/ u/l yk df0h x2 (Module) kpfj udf Nof0g\$ / ; f\$] kfej sf/l sfofj ogsf nflu e6; f/ sd{f/Lnf0{cfj Zos tflnd k6fg ul/g\$ .

^!=\$ l4klflo, lfglo / axklflo Jofkf/ klj wfg cg; f/ u0f:t/ lgw f0f / hf Pj + u0f:t/ kdf0ls/0f / Conformity assessment sf nflu cfj Zos e0ts kj fvf/ / blf hgzi0m ljsf; u/l lgoft h6o j :tx2sf] c6t/f060 ahf/df ; xh2kdf kxF a9f0g\$ .

^!=% gkfn /fholeq :yfgf ePsf / xg]; Vvf a6b/ufx, s66j/ k06 :6zg, Psls t e6; f/ la6b' (ACP) sf] ; ~rfng / Joj :yfgsf] lgodg ug{ 066/df0n oftfoft kljws/0fsf] :yfgf ul/g\$ .

**^=@ lgoft kzfvg tyf lj zif cfly\$ lfg kj4g sfo6nd**

lgoft Jofkf/nf0{ kl't:kwl{ agfpg xfn lglde ; Vvf a6b/ufx lfg x2sf] glhs lghl lfgsf] ; mltgtdf lgoft kzfvg lfg x2sf] :yfgsf nflu ; Defjotf clboog ul/g\$ . o:tf lfgsf] :yfgsf nflu bxfocg; f/sf] Joj :yf ul/g\$ M

^=@! pTkflbt j :tsf] tflsPsf] cz lgsf; l xg] u/l lgoft kzfvg lfgdf pBfj :yfgf ug{ rfxdf To:tf pBfj :yfgsf nflu ; jls t lb0g\$ .

^=@@ lgoft kzfvg lfg x2 :lj zif cfly\$ lfg x2df sfk6 uld, x:tsnf uld tyf ufd6 kzfvg lfg (GPZ) :yfgf ug{ klyldstf lb0g\$ .

^=@# lgoft kzfvg lfgdf :yflkt pBfj x2nf0{kj4g ug{>d Pj nlrnf] agf0g\$ .

^=@\$ lgoft kzfvg lfgsf] nflu cfoft, kzfvg, dNo clej [4 / lgoft; Da6wl Psls t lgb] zsf agf0{nfu" ul/g\$ .

**^#= krf/ k f/ tyf kj4g sfo6nd**

^#! lj Zj Jofkf/ ; u7gsf] klj wfgcg; f/ Sanitary & Phytosanitary, Technical Barriers to Trade / Trade in Services ; Da6wl ; Rgf kjfx / ; fvk5; Da6wl lj Bdfg National Inquiry Point X2nf0{; b0 agf0g\$ . j fl0fho tyf ckl't{d6qfnon] To:tf Inquiry Point X2sf]; d6j o ug\$ .

^#=@ lgoft kj4g ug\$ f nflu lj bzl Jofkf/ dhfdf ; xeful x6f ; fdgsf] en6em6 dQm cf] f/k; f/ ug{ ; 3fp kluf] \e6g] p27on] ATA-CARNET sf]; b:otf lng kxn ul/g\$ .

**^#\$ hgzi0m] sf; sfo6nd**

^#\$=! l4klflo, lfglo / axklflo Jofkf/ ; l6w=:; Demfjfx2sf] hl6ntfnf0{ Wbfg lb0{ j :t' Pj + ahf/ ljsf; , u0f:t/ ; wf/nufot Jofkf/ ; l6w=:; Demfjfx2sf af/df jftf{ ug{ ; Sg] lfdtfo0m hgzi0m tof/ ul/g\$ .

^#\$=@ c6t/f060 Jofkf/; 6 ; Dal6wt vf; u/] af] s ; Dkl0sf] ; Af0f (TRIPS), Sanitary and Phytosanitary / Jofkf/df klj lws cj / fiv -TBT\_ e6; f/ dNoflg tyf klqmofsf af/df ; /sf/ L Pj +ghl lfgsf ; Dal6wt ; yfsf JolQm] f0{ tflnd lb0g\$ .

**&= klqmofut ; /nls/0f / Joj :yf**

**&=! Ohfht-kq; Da6wl klqmof**

&=! k7f/Lsf] lglde a6bh / kl/dffTds a6bh nuf0Psf j :tx2afx\$ c2 j :t' a6a k0ffnldfklt cfoft ubf{ Ohfht-kq rfxg] 5g .

&!=@ lgsf; Lsf lglde a6bh nfu\$ f j :t' afx\$ c2 j :tsf] lgsf; l vhf ul/Psf] 5 .

&!=# lgsf; l jf k7f/Lsf] Ohfht rfxg] cj :ydf j fl0fho lj efun] Ohfhtkq lbg\$ .

**&=@ s/, e6; f/ tyf dx; h; Da6wl Joj :yf**

&=@! lgoft j :t' / o; sf] pTkfbgsf nflu cfj Zos kg] sRrf kbfy{ tyf ; xfos sRrf kbfy{ dh'sleq cf] f/k; f/ ubf{ :yfglo s/ nllg] 5g .

&=@ lj bzl qmfn] gkfnl lgoftstfnf0{ lgoft c8{sf nflu k7fPsf]gdg (Samples) j :tdf eg; f/ dx; h nuf0g]5g .

&=# lgoftt j :txz lj bzl cfoftstfnf0{ cdfwo e0{ lkmtf{ ePsf cj:yfdf lgoft ePsf] kdfloft ug] sfuhftxzs] cfwf/df To:tf j :txzdf eg; f/ dx; h / VAT gnflg] Joj:yf ul/g5 .

&=\$ k7f/L ePsf sRrf kbfi{ tyf ;xfos sRrf kbfi{af6 pTkflbt j :t' lgoft ePdf cfoftdf lt/3f] eg; f/ s/ lkmtf{ xg5 . a3 Uof/06l /fv3f]df ; Dalwt eg; f/ sfon] khs]f ug5 .

**&=# lh=P; =kl= (Generalized System of Preferences) ; Da6wl Joj :yf**

&=#! lh=P; =kl= ; ljwfsf ; Da6wdf lgoldt z kdf Joj ; folxznf0{ Jofkf/ kj 4g klti7fgn]hfgsf/L u/fpg5 .

&=#@ lh=P; =kl= l; kmf/; ug] lgsfo, sfolj lw / ; f] Da6wl ; jzNls j fl0fHo tyf cfl't{d6qfnon]tf\$g5 .

&=## lh=P; =kl= l; kmf/; ; jzNlsaf6 kkt /sdnf0{lgoft j :t' ljsf; , uof:t/ ; wf/ / lgoft kj 4gdf vr{ul/g5 .

&=#\$ lh=P; =kl=sf]/38{/fVg]/ sfon]og ug]sdf Jofkf/ kj 4g klti7fgn] ug5 .

**&=\$= pTklQsf]kdf0fkq; Da6wl Joj :yf**

&=\$! j fl0fHo tyf cfl't{d6qfnon]pTklQsf]kdf0fkq (Certificate of origin) hf/L ug]lgsfo / o; df nuf0g] ; jzNls; Da6wl lgo6 ug5 .

&=\$@ pTklQsf] kdf0fkq kkt ug] sfolj lw j fl0fHo tyf cfl't{d6qfnon]; fj hlgsg ug5 .

&=\$# pTklQsf]kdf0fkq hf/L u/3fkt kkt xg]/sdnf0{hf/L ug] lgsfon]lgoft j :t' ljsf; / kj 4g sfodf vr{ugkg5 .

&=\$\$ pTklQsf] kdf0fkq; Da6wl cgludg j fl0fHo tyf cfl't{d6qfnon]tf\$3f]lgsfon]ug5 .

&=\$% pTklQsf] kdf0fkq hf/L ug] lgsfon] ; f] Da6wl clenV sDtldf klg # j if{Dd cBj lws /fVkg5 . clenV; Da6wl lj j /of r0fl; s z kdf j fl0fHo tyf cfl't{d6qfnon]tf\$3f] lgsfo; dlk kx ugkg5 .

**\*= j :t' ljsf; sfo6nd**

j :t' ljsf; sfo6ndnf0{ b0{ 5\$5\$} ; dxdf ljeftg u/L nfu" ul/g5 . kyd kfyldstf ; dxdf xfn lgsf;L ahf/df :yflkt e} s3f >dkwfg (Labour intensive) j :txznf0{ ; dfj z u/L ljzif sllbt lfg (Special focus area) sf] z kdf ljsf; ul/g5 . o; kfyldstf ; dxctuf ljzifM tof/L kfzfs, pmgl un3f / x:tsnfsf j :txz kg5g\ bf] [] ; dxdf lgsf; Lsf] k' / ; Defj gf /x3f sllh6o, x:tsnf / jgh6o j :txznf0{kfyldstf lb0{hf8 lb0Psf] lfg (Thrust area development) sf] z kdf sfon]og ul/g5 . o; ; dxdf lrof, t/sf/Lsf]alp, h8labl, cbj f / cn3f cflbsf]lgoft kj 4g sf nflu hf8 lb0g5 .

**\*=! ljzif sllbt lfg (Special Focus Area)**

**\*=!! tof/L kfzfs**

- ljzj Jofkf/ ; 7gsf]klj wfg cgzk Multi-Fibre Arrangement (MFA) cgtuf nfu"ePsf s3f k0fnlsf]c6Tokl5sf]kl/jltk kl/l:ylt / c6t/f60 ahf/sf]; Deflj t cTolws klt:kwf0f0{ Wofgdf /vl vf; u/L gkfnl sk8f, tof/L kfzfs tyf s6g 6jnsf] lbuf] ljsf; sf nflu cfjZos sfo6ndxz r/0fa4z kdf sfon]ogdf Nof0g5 .
- tof/L kfzfs / s6g 6jnsf]lgoft a9fpg cjndag ugkg] bl3\$fnlg /ofgllt to ug{clwog u/L kkt lgisif\$]cfwf/df /li60 :t/sf] dfu6z6 -Guidelines\_ th0f u/L sfon]og ul/g5 .
- lh=P; =kl= ; ljwfsf nflu j :t' pTklQsf] lgod -Rules of Origin\_ nf0{ ; d] Wofgdf /vl tof/L kfzfs / s6g 6jnh:tf sk8fdf cfwl/t j :txzsf] lbuf] ljsf; ug{ k[7; Da6w :yflkt u/L wfuf] tyf sk8f pBfuxzsf] :yfgsf nflu cfjZos glt / k'f'f/xzsf] Joj:yf ul/g5 . xfn ; -rfngdf cf0/x3f 3/h' tyf 7hf :j bzl sk8f pBfuxz; E ; d6jo sfod u/L j :t' ljsf; ug{hf8 lb0g5 .
- tof/L kfzfs pBfufsf] klt:kwf{ds lfdt j [4 ug{ tof/L kfzfs k3f]wg lfg -GPZ\_ sf] cjwf/offnf0{kfyldstf lb0{

; DefJotf cllboog u/f0{ o:tf lfgsf] :yfkgsf nflu c; cfj Zos sbdx; rflng\$ .

- tof/L kfzsssf] cGt/f60 Jofkf/df ePsf] vhf glItaf6 l; lh; Jofkf/s cj; /x;af6 clwstd krf0bf p7fpg tof/L kfzsssf] ahf/ l;ljwls/Of ug{ lghl lfg; E;sf] ; femf/ldf kj 46fids sfo; ul/g\$ .
- ; g@))% k15 sf;f kffnl x6y u0{ Jofkf/ vhf ePsf] sf/Ofaf6 kdv cGt/f60 ahf/x;df lgsf; L 36y uPsf] s/fnf0{ Wofgdf /vL To:tf ahf/x;df e; f//lxt kxF kfgp rflnPsf sbdx;nf0{lG/Gt/tf lb0g\$ .
- a9l dNo clej [4 xg] tof/L kfzsssf] pTkfbgnf0{k}; flxt ug{ cfj Zos kg; blf hgziQmsf nflu lghl lfgaf6 km] g 6;gfhhl 0l;:6Robsf] :yfkf ug{k}; f;g lb0g\$ .

**\*-!=@= unFf tyf pmgl ; fdg**

- cGt/f60 ahf/df gkfnl un]fsf] klxrfgnf0{ sfod /vL o; sf] lgoft kl/df0df lu/fj6 cfpq glbg gkfn un]f (Nepal Carpet) Sf] a168<sup>a</sup> / n;aln<sup>a</sup>sf] sfof0{ cufl8 a9f0g\$ .
- gkfn un]f n;aln<sup>a</sup>sf] Joj :yfkgsf nflu u0f:t/ tyf gkftfn l;efun]k/lifof tyf kdf0ls/Of ug; Joj :yf ldnf0g\$ . ; fy} kdv ahf/df xfn kf0/xsf] l; z;f e; f/ 5b ; l;wfnf0{ lG/Gt/tf lbg cfj Zos kxn ul/g\$ .
- d]; gaf6 lglde wfufsf] kofu; DaGwl 7f] glIt lGwf{Of ug{ cGt/f60 ahf/df un]fsf] dfu / dNo k|t:kwf0f0{ ; d; Wofgdf /vL nfut-nfe l; Zn;f0f (Cost-benefit analysis) Sf] cllboog u/f0g\$ .
- gkfnl un]fsf] :yflkt u0f:t/nf0{sfod ug{un]f pTkfbgdf kofu; xg] cfofltt pmgsf] u0f:t/ k/lifof u/sf] kdf0ls/Of sfuhft ; DalGwt cfoftstfn] e; f/ sfof0df clgjfo{ ; kdf k; ug{k; Joj :yfnf0{sfod /flvg\$ .
- gkfnl un]fsf] u0f:t/nf0{ l; Zjfl; nf] agfpg pTkfbg tyf lgsf; lk; {lg/lif0fnf0{k;sf] /L agf0g\$ .

- gkfnl un]fsf] cGt/f60 ahf/df l; Bdfg 5l; df cfF cfpq glbg gkfnl un]fsf] gdfaf6 l; bz; un]fsf] lgsf; l; xg] l; ylt pTkGg xg glbg pmgl un]f k;f/ldf lgo6q0f u/L sg] klG ksf/Sf] Transshipment nf0{k;sf] kdf lg?; f;g ul/g\$ .
- un]f tyf pmgl j :tx;sf] pTkfbgsf nflu dh'sleq; pmgsf] pTkfbg; DaGwl PsLs; sfoGmd Noipg ; DefJotf cllboog u/f0g\$ . l; z;fu/L l;Aatl ksf/sf] pmg pTkfbgdf dxLj lb0g\$ .
- u0f:t/oQm un]f lgsf; l; tyf l; bz; ahf/ kxFdf lG/Gt/tf lbg un]fsf] u0f:t/ lGwf{Of kdf0ls/Of (Quality label), afn>d/lxt kdf0ls/Of, kof; /Oflo kdf0ls/Of (Eco-label) Sf] lGwf{Of ug; Joj :yfnf0{k;sf] /L agf0g\$ .
- lgoftsf nflu ahf/ l;ljwls/Of ug{ o/fkhl ahf/nufot cdV/sl ahf/ tyf cGo ; Deflj t ahf/df kj 46 sfoGmd; ; -rflng ul/g\$ .
- un]fsf] pTkfbg; DaGwl klqmf; Id>Of, s6f0 / /Efo nufot l8hf0g tyf u0f:t/; DaGwl ; yfut Joj :yf ug{ lghl lfgsf] ; xeflutdf s;sf] :shsf] :yfkf u/L blf hgziQm l;sf; df 6]f k;of0g\$ .

**\*-!=# klZdgf tyf /zdh6o j:t'**

- klZdgf tyf /zdh6o j:t' pTkfbg ug{ cfj Zos kdv sRrf kb;f;sf] cfkl't{:yfol Pj +bl3;fnlg ; kdf u/fpg Joj ; flos ; DefJotfsf] cfw/df pTkfbgsf] sfof0{k}; flxt ul/g\$ .
- sRrf kb;f; pTkfbg ug{ Rof<sup>a</sup> u; kngsf nflu :yfglo Joj ; folnf0{ cfj Zos kFl / klj lwsf] Joj :yf u/L k; flxt ul/g\$ .
- /z; pTkfbg a;t \; kdf u/fpgsf nflu cfj Zos kFl / klj lwsf] pirt Joj :yf u/L /z;dsf] sRrf kb;f;sf] ; kdf /xsf] l;Da' v;lb;v sk8f pTkfbg; Ddsf] sfof0{ l; z;f k;fldstsf; ; fy k; flxt ul/g\$ .
- klZdgf tyf /z;daf6 pTkflbt j:t'sf] :t/lotf sfod ug{ k;sf] /L u0f:t/ k/lifof Joj :yf / kdv lgoftsf dh'sdf 6;dfs {bt{ug; sfof0{k;fldstf lb0g\$ .

- ; xsf/lsf] cjwf/0ff tyf cfwlgs klj lwaf6 Rof<sup>a</sup>kl kfnsgf] ljsf; ug{klj lwsx<sub>2</sub>sf]/yb/ Pj +lgu/fgl df ; DefJo uldl0f lfnf0{ Rof<sup>a</sup>kl kfnsgf] lfnsgf] z kdf gdfj cfofhgf (Pilot Project) ; -rfngdf Nof0g\$ .
- ptkfbg / lgoft nfut sd u/l kl:t:kwf{ds lfdtfsf] ljsf; tyf pkoQm kj 4gflds sfo<sub>2</sub>mdx<sub>2</sub>sf] dflwda6 ahf/ cj ; / kbfj u/l lgoftnf0{klj; flxt ul/g\$ .
- /zd, klZdgf ptkfbg / lgoftsf nflu cfjZostfg; f/sf dfgj ; zfwgsf] ljsf; df ; xofu k<sup>o</sup>f0g\$ .
- klZdgf tyf /zdh6o ptkfbgsf] k[7 tyf cu| Da6w (Backward & Forward Linkages) Sf] ljsf; ul/g\$ .
- klZdgf tyf /zdh6o j:t' ptkfbgsf] ljsf] wtsf] nflu Design s[<sub>2</sub>b\$]clwstd pko<sub>2</sub> ul/g\$ .

**\*-!-\$= x:tsnfsf ; fdfg**

- ljz]ru/L 7hf] kl/df0fdf lgoft xg] klZdgf, pmg] ; fdfg, rfflsf ; /; fdfg, wftaf6 ag\$ j:tx<sub>2</sub> tyf xft] sfuhnf0{ k<sub>2</sub>dv lgoft j:tx<sub>2</sub>sf] z kdf ljsf; ug{; xofu k<sup>o</sup>f0g\$ .
- x:tsnfsf j:tx<sub>2</sub>sf] ptkfbg lj lwls/0f, l8hf0g, u0f:t/ ljsf; / ahf/ kxF; Da6wl tflnd tyf cg; Gwfglds sfo<sub>2</sub> Pp6}5ftfdlg ; -rfng ug{gkfn x:tsnf dx; 3sf] cuj f0df gkfn ; /sf/sf] ; xelutdf ljljw sfo<sub>2</sub>mdx<sub>2</sub> ; -rfng ul/g\$ . ; fy} x:tsnf l8hf0g tyf ljsf; s[<sub>2</sub>bhf0{ l8hf0g; Da6wl ; jf k]fx ug[ kl:ti7fgsf] z kdf ljsf; ul/g\$ .
- clud eQmgl -Advance payment\_ / k<sub>2</sub>ltkq -L/C\_ af6 xg] lgoft Joj:yfsf] k<sub>2</sub>g/fj n<sub>2</sub>\$g u/l x:tsnfsf] lgoft eQmgl Joj:yf ; /n agf0g\$ . vf; u/l gdfjx<sub>2</sub>sf] cfoft Pj +kmtl{ vl/b (Buy back) L/C / lkmtl{ vl/b Joj:yf -Buy-back arrangement\_ c<sub>2</sub>tu<sub>2</sub> lgoft ug{; lsg] Joj:yf ldnf0g\$ .
- x:tsnfsf] lgoft eQmglnf0{Pn=; l= d<sub>2</sub>kn<sub>2</sub> xg<sub>2</sub>fx\$ c<sub>2</sub>nf0{ sfuhft aemfPk15 eQmgl -Document against payment\_ Sf] cfwf/df xg] Joj:yf ul/g\$ .

- x:tsnf ptkfbx<sub>2</sub>n]kfpkg]e<sub>2</sub>; f/ dx; h lkmtf{-duty-draw back\_ nf0{Jofj xfl/s / k<sub>2</sub>efj sf/l agfpg lgoft ePsf]/sdsf] ; d-b/ -Flat - rate\_ t<sub>2</sub>\$l lkmtf{lbg] Joj:yf ul/g\$ .
- x:tsnfsf j:tx<sub>2</sub> lgsf; l ubf{ cfjZos kg] ljle6g l; kmf/; x<sub>2</sub> k<sub>2</sub>bfj ug[; a)lgsfox<sub>2</sub>nf0{Ps} ynfdf /v/ l pQm sfo<sub>2</sub>df ; /ntf / zl3<sub>2</sub>tf Nof0g\$ .
- e<sub>2</sub>; f/ hf<sub>2</sub> kf; ubf{; a}; /sf/l lgsfox<sub>2</sub> -e<sub>2</sub>; f/; k<sub>2</sub>/ft<sub>2</sub> ljsf; ljsf; / lff k<sub>2</sub>/l / c<sub>2</sub> cfjZos lgsfox<sub>2</sub> nf0{Ps} ynfdf /v/ l Ps}k6s lg/lif0f u/l 6fFf dfg] Joj:yf ul/g\$ .
- x:tsnf j:t<sub>2</sub>sf] k<sub>2</sub>/ft<sub>2</sub> ljsf; hf<sub>2</sub> kf; Joj:yfnf0{emem6dQm / cfwlgs agfpg ; Dal6wt lgsfo; E ; d<sub>2</sub>jo u/l cfjZos Joj:yf ul/g\$ .
- gkfnl sfuhsf j:tx<sub>2</sub>sf] ptkfbgdf cfjZos n<sub>2</sub>\$tf sfuhsf] ptkfbg / ; lngsf] k<sub>2</sub>yaf6 uldl0f e<sub>2</sub>; Dd e0/x<sub>2</sub>\$f] cfly\$ k]fxnf0{ wofgdf /v/ l jg d6qfno / jg k<sub>2</sub>bfj/ ljsf; ; ldt; E ; d<sub>2</sub>jo u/l a<sub>2</sub>xt\ sfo<sub>2</sub>md ; -rfng ul/g\$ .

**\*-@ hf\$ lb0Psf] lfn -Thrust Area Development**

lgsf; lsf] k<sub>2</sub>/ ; Defjgf /x<sub>2</sub>\$f sf/0f hf\$ lb0Psf] lfn ljsf; (Thrust area development) c<sub>2</sub>tu<sub>2</sub> s[<sub>2</sub>lfn6o j:tx<sub>2</sub>sf] ptkfbg c<sub>2</sub>lows dfgdf j[4 u/l kl:t:kwf{ds lfdtfd] w/ Nofpg ; Dal6wt ; /sf/l tyf lghl lfnsgf lgsfox<sub>2</sub> alr ; d<sub>2</sub>jo ul/g\$ . j<sub>2</sub>fl0fHo glt<sub>2</sub>sf] lglb<sub>2</sub>6 p2<sub>2</sub>odf pNny ePcg; f/ hf\$ lb0Psf] lfn (Thrust area) c<sub>2</sub>tu<sub>2</sub> /x<sub>2</sub>\$f s[<sub>2</sub>lfn6o j:tx<sub>2</sub>sf] :yf glo ; [<sub>2</sub>sf] pko<sub>2</sub> ul/ dno clej [4df ; w/ Nof0{ ol j:tx<sub>2</sub>sf] lgoftaf6 k<sub>2</sub>l<sub>2</sub>tkm hg:t/; Dd k<sup>o</sup>f0{ lfnut z kdf ljsf; ul/g] nlo /xg\$ . ; /sf/n] nfu" u/\$f] bl3<sub>2</sub>fnlg s[<sub>2</sub>lfn ofhgf / cfjlws ofhgn] s[<sub>2</sub>lfn lfnf0{cy<sub>2</sub>gqsf] cu<sub>2</sub>fl lfnsgf] z kdf c<sub>2</sub>l<sub>2</sub>sf/ u/l ul/al lgj f/0fdf ; xofu k<sup>o</sup>fpg] p2<sub>2</sub>o /fv<sub>2</sub>\$] x<sub>2</sub>bf tbg<sub>2</sub> k j<sub>2</sub>fl0fHo glt<sub>2</sub>df s[<sub>2</sub>lfn ptkfbgsf] lgoftnf0{Psls<sub>2</sub> z kdf cul<sub>2</sub>8 a9f0g\$ . ljz]ftM lgoft Jofk/df thgflds nfe ePsf lrof, t/sf/lsf] alp, cn<sub>2</sub>fl, cbj f / h8lablsf] lgoftnf0{Joj; fols/0f ug[ u/l sfo<sub>2</sub>md nfu" ul/g\$ . olafx\$ lgoftdf lg/t/ j[4 e0/x<sub>2</sub>\$f c6o j:tx<sub>2</sub>nf0{ahf/ k] z<sub>2</sub>sf]; lj wf lj :tf/ ug[ k<sub>2</sub>bf; ul/g\$ .

\*-@|= lrof

- gkfnst] efn]ns lj]jwtf Pj +hnj fohGo nfes] knf0bf / thgf]ds nfenf0{ ; d] Wofgd / fvl gkfnl Irofnf0{ kdv lgoft]hGo j : t]sf] ; kdf : yfikt ul/g5 .
- Irofsf] pTkfbg lfdtdf j [4 / u0ff]ds ; wf/sf nflu dh'ssf] k]l{ l]f]nf0{ (Irof l]f]sf] ; kdf lj sf; ug{ s]fif dGqnonufot Irof lj sf; ; ldt tyf c ; DalGwt lgsfox ; E ; dGjo u/L Psls] sfoGmdsf] th]f ul/g5 .
- Irofsf] cGt/f]60 dfunf0{ Wofgd / fvl pTkfbgdf lg/t/ tf Nofpg / e/kb]agfpg Jofkl/s lfdt j [4sf nflu s/f/ s]fif k]f]nl / 6l-0:60 : yfkgf ug{k] ; f]xg lb0g5 .
- cyf]S; Irof / l; -6l- = Irofsf] lGgfleGg) ahf/sf] k]f]t x]l pTkfbg / k] 4Gdf k] ; f]xg lb0g5 .
- vf; u/L cyf]S; Irofsf nflu hfkfg, k]f]G; / hdGldf k] 4Gdf]ds sfoGmd ; f]ng ul/g5 eg]l; -6l- = Irofsf nflu k]f]s: tfgl ahf/nufot ef/t / d]Wok]l{ / f]6x ; df ahf/ lj : tf/sf nflu lj z]f sbd r]fng5 .
- Irof pTkfbg j [4 u/L gkcg; f/sf] pTkfbg ldtJolotf (Economies of scale) af6 knf0bf lng] u/L nufgl k] 4G ug{ xfn nfu" e0/x]sf] Irof lj sf; s]f]nf0{ cem k]f]j sf/l agf0g5 . pOm s]f]sf] nufglnf0{ Irofsf] cGt/f]60 ahf/ls/0fdf k] ; f]xg ug{ lj z]f sbd r]fng5 .
- ; fgf Irof s]f]s tyf pTkfbx ; nf0{ k] ; f]xg lb0{ ahf/ls/0f ug{ lghl tyf bft[ : yfx ; sf] ; f]nf]l j f cGt/f]60 Jofkl/ ; E ; xfp]f] k] 4Gdf]ds sfoGmdx ; sfof]j og ug{ cfj Zos sbd r]fng5 .
- cGt/f]60 pkef]nf]x ; sf]dfu / k]f]nt lgodnf0{cg; /0f u/L Irofsf] u0f: t/ k/Llfof / k]f]f]0f]s/0fsf] Joj : yf ul/g5 .
- Irof au]f]f / pTkfbg s]b]l]r lkn]8/ / f]Ssf] lgd]f]f u/L 9] fgl nfut sd ul/g5 .

\*-@@ t/sf/l]alp

- efn]ns / jftfj/0flo lj]jwtf]sf sf/0f t/sf/l alpsf] pTkfbg tyf lgoft]sf] cj ; /nf0{ lghl l]f]sf] ; xeflutdf pko]f] ul/g5 .
- alp pTkfbg xg] kdv l]f]x ; - ?sd ; Nofg, hDnf, sfn]sf] / g]f]sf] h: tf l]f]x ; nf0{ ahf/ls/0f / Joj ; fols/0f u/L c ; yk lh]nfdf ; d] lj : tf/ ul/g5 .
- gkfnl alpsf nflu kdv ahf/sf ; kdf b]v]Psf] a]nf]b]z]df / ; DefJotf b]v]Psf d]Wok]l{ Pl; of, hfkfg / ef/tsf s]fif d]f]x ; df lgoldt ; kdf efu lng lghl l]f]nf0{ ; 3fp k]f]0g5 .
- gkfnaf6 lgoft] xg] ldgcf]h]l{ dhf, rD; /sf] ; fu, /fof] / l; d]sf] alpsf] u0f: t/, pGgt / hftlo z4tf; lxt Vofn / fvl pTkfbg / lgoft]df ; dGjo Nofpg ; DalGwt lgsfo; E cfj Zos sfo{ul/g5 .
- alp pTkfbg / lgoft]sf nflu cfj Zos s]fif ; fdu] tyf kof]s<sup>a</sup>sf ; fdu]df ; xlnot k]f]0g5 . ; fy) : t/lo alp dfq k]f]l xg] Joj : yfsf] yfngl ul/g5 .

\*-@# cn]f]

- ; DefJotf cl]bogsf] cfwf/df cn]f]sf] pTkfbg lj : tf/ ug{k]f]l / klj lwdf ; xof]f]sf] Joj : yf ldnf0g5 .
- u0f: t/ / u]8<sup>a</sup>sf] a/f]i60: t/Æ lgw]f]0f u/L pTkfbg / k]z]f]g sfo{k]f]n]df ; wf/ Nof0{ lgw]f]t : t/ sfod /Vb]j : tut / b]z]ut lj lj wls/0faf6 lgoft] a9fpg] sfo{ul/g5 .
- lgoft] ; DefJo dh'sdf gkfnl cn]f]laf/] k]f]f/ k]f]f/ ug{ lj b]z]l: yt sGg]ts lgoft]sf] ; xof]f]df cfj Zos ; xof]f] k]f]0g5 .
- dNo clej [4 ug{ ; Defj gfsf] klxrfg u/L k] ; flxt ul/g5 .

\*-@\$ bn]

- pGgt alp / lj sl; t pTkfbg klj lwsf] Joj : yfaf6 pTkfbg tyf pTkfb]j j [4 ug{ s]fif tyf ; xsf/l dGqnodfkn] bn] afn]sf] lj sf; ; DalGwt lj z]f sfoGmd ; -r]ng ul/g5 .

- pTkfbg tyf lgoft nlo tftl ; Dalwt ; jfdhs ; yfxzsf ; xofuaf6 bfn afnl ljsf; sf nflu cfj Zos kljlws ; jf, tflnd tyf alplj hgxz pknAw u/f0g5 .
- :jf:Yo kdf0fkq hf/L ugI:yflkt kofuzfnfsf] lfdtf lj:tf/ u/L c6t/f60 df6otf lbnfpg kof; ul/g5 .
- c6t/f60 ahf/df kl:t:kwf(ds lfdtfsf] ljsf; ug6f nflu Sanitary and Phytosanitary kdf0fls/Of Joj:yfnf0{ k6fj sf/L tNof0g5 .

**\*-@% klk Joj ; fo**

- pTkfbg tyf ahf/ dfualr ; d6jo u/L lgoftofl0o klk pTkfbg ug{cfj Zos la?jf, kFl, klj lw / tflnds]Joj:yfaf6 klk Joj ; fosf]ljsf; ul/g5 .
- lgoftofl0o klk Joj ; fosf] ljsf; sf nflu klk Joj ; fo lfg klxrfg u/L pTkfbg klj; flxt ul/g5 .
- c6t/f60 ahf/ kj zsf nflu ahf/ cllobog, kj 46 ; j:6g tyf kl/j xgsf]sfo6f ; xofu k6of0g5 .
- lgoft xg] hftsf kmhxzsf] u0f:t/sf klfd lJzj ; glotf a9fpg c6t/f60 k6ngcg; f/sf] u0f:t/lo k6ffnl ckgf0{ kdf0fls/Ofsf]Joj:yf ul/g5 .
- hf]vd sd ug{jftfgslht kl/j xg Joj:yf / ljdfg:yndf zltu[sf]; ljwf pknAw u/f0g5 .

**\*-@^ lsdtl=cw[sd tl kly/ tyf ; grf6lsf uxgf**

- lsdtl Pj +cw[sd tl kly/ (Gems & Stone) tyf ; grf6lsf u/uxgf pTkfbg, ljsf; / lgsf;L kj 46 ug{ 58} ljzlf glttut Joj:yf u/L uxgf pTkfbg ug{cfj Zos sRrf kbfy{ k7f/Lnf0{s/dQm Pj +; /nls[ ul/g5 .
- lsdtl Pj +cw[sd tl kly/, vfgl pTvgnf0{klj; flxt u/L axdNo wft' Pj +kly/ uxgf pTkfbg, cfoft lgoft Pj +kgM lgoftsf]Joj:yf ldnf0g5 .
- lsdtl=cw[sd tl kly/ / u/uxgf pTkfbg Pj +lgsf;L ugI pBf]usf]nflu cfj Zos dlj; g pks/Of / Hofj nxzsf]k7f/ldf s/ tyf e6; f/ zNls dQmu/f0g5 .

- ahf/ ljz]fnf0{nllft u/L uxgfsf]pTkfbg sfo6f0{klj; flxt ul/g5 .
- ljle6g k6f/sf h6l:6fg tyf ; grf6lsf u/uxgf pTkfbg tyf kof6t ; aNk (Stock) ug{cfj Zos kFlsf]Joj:yf u/L lgoft ahf/ cj ; / pknAw u/fpg yk kj 46ffds sfo6z ul/g5 .
- ; grf6lsf uxgf agfpg] sflnu9xznf0{ a9L blf agfpg cfj Zos klzlf0f k6fg ugI]Joj:yf ldnf0g5 .

**\*-@&= kzf]wt 5fnf**

- u0f:t/lo sRrf 5fnf cfkl't{Joj:yf ug{; DefJotfsf]cfwf/df Joj; flos kzkfngsf]nflu kFl / kljlws ; xofu k6of0g5 .
- kzf]wt 5fnf / 5fnfsf j:txzsf] lgoftnf0{ klj; flxt ul/g5 .
- k0f{ kzf]wt 5fnf tof/L ug{ cfj Zos dlj; g/L / klj lwdf ; xofu k6of0g5 .
- c6t/f60 ahf/ kxFsf]nflu k6fj sf/L ahf/ kj 46 sfo6md ; -rfng ul/g5 .
- 5fnf kzf]wgd f 6]z s nufglnf0{klj; flxt ul/g5 .
- dlj; g/L tyf pks/Ofsf]k7f/L ug{; /n Aofhdf COf ; ljwfsf] Joj:yf ul/g5 .
- cw[kzf]wt 5fnfnf0{ k0f{ kzf]wt ug{ Common Facility Centre sf]:yfkf u/L ; ljwf pknAw u/f0g5 .

**\*-@\* cbj f; 7f]**

- u0f:t/lo ; 7f]sf] pTkfbgsf] nflu pkoQm hftsf] cbj f v]l pTkfbg lj:tf/df ; Dalwt lgsfosf] ; xofu df ks6 lfg lgwf0f u/L kFl, klj lw tyf alpsf]Joj:yf ul/g5 .
- pTkflbt cbj fsf]nflu ahf/ Joj:yf ul/g5 .
- cbj fsf] pTkfbg ljjlws/Of u/L c6t/f60 ahf/ kj z ug{ kdf0fls/Of Joj:yf tyf kj 46ffds sfo6md nfu"ul/g5 .
- Jofj ; flos Pj +p6gt cbj f v]lsf] nflu pTkfbg]v laqm kj 46 ugI Ddsf lj lw klfd tflnd k6fg ul/g5 .

- cbjfdf cfwil/t lgofɕ j :tʂf] z4ls/0f / 9ʃfgldf ; xofɥ kʰof0gɕ .

**\*-@-( h8la6l tyf ; f/oQmtɥ**

- h8la6l pTkfbg tyf kʂfɥvgdf ; lj wfoQm k/Lifof kɔfɥzfnfsf] lj sf; u/L k/Lifof tyf kɔf0fɥs/0f ; ʃf pknAw u/f0gɕf ; fy} k/Lifof klj lwdf cɕt/fɥ60 dfɔotf kʰt ug{kɔf; ul/gɕ .
- pRr dɥosf h8la6l tyf ; f/oQm tɥsf] pTkfbg, uɥ8<sup>a</sup>, e08f/0f, ; sng ug{Jofj ; flos vɥl kɔffnɥsf] lj sf; sf nflu kɥl, klj lw tyf tɥndsf] Joj :yf ul/gɕ .
- h8a6ldf cfwil/t j :tʂɥsf] dɥo clej [4 ug{lgofɕofɥo tof/L tyf cwɕof/L j :tʂf] pTkfbg ug{kɥ; flxt ul/gɕ .
- h8la6l tyf ; fɥf cfwil/t j :tʂf] lgofɕnf0{a9ʃf lbg ahf/ cgʻ ʂwfg, vɥɥ Pj -kʃ 4ɔffds sfoɕmd ; ɥfng ul/gɕ .
- h8la6l pTkfbgsf nflu pkoQm :yfgxɥnf0{ ksɔ ɥfɥsf] ɥkdf kɥyldstf kɔfg u/L ; xsf/tʂf] cjwf/0ffaf6 pTkfbg sfoɕf0{kɥ; flxt ul/gɕ .

**\*-@-!) xft]sfuh / ; fʂf]pTkfbg**

- xft]sfuh / ; fɥf6 lgldɕ j :tʂf] cɕkɥt{ɥdttf tyf u0f:t/ lj sf; sf] nflu nfʂtʂf] ; Af0f tyf Joj:l:yt pTkfbg lj :tf/ u/L sRrf kbɥf{pknAwtfnf0{lj :tf/ ul/gɕ .
- nfʂtf tyf gkɥnl sfuh pTkfbg ug{cfj Zos kɥl, klj lw tyf tɥndsf] Joj :yf ul/gɕ .
- nfʂtf sfuh pTkfbg klj lwsf] lj sf; df ; xofɥ kʰof0gɕ .
- xft]sfuhdf cfwil/t j :tʂɥsf] pTkfbgdf lj lj wɥs/0fsf ; fy} l8hf0g ; ɥ6/sf] clwstd pkoɥ Pj +ahf/ cj ; / pknAw u/fpg kj 4ɔffds sfoɕɥ ; -rfng ul/gɕ .

**\*-@-!! sfi7snfsf j :tʂɥ**

- cɕt/fɥ60 ahf/ dfuadfɥnd u0f:t/oQm sfi7snfdf cfwil/t j :tʂ pTkfbg ug{sf7 l; hlg<sup>a</sup> tyf lg/ɕt/ cɕkɥtɥf0{ ; xh agfpg ; xofɥ ul/gɕ .

- sfi7snfsf j :tʂf] ahf/ lj lj wɥs/0f cgʻk sfi7snf j :tʂf] pTkfbg ug{cgʻ ʂwfg, tɥnd, pTkfbg lj sf; tyf lgofɕ ɥdttf lj :tf/ u/L kj 4ɔffds sfoɕmdsf] ; -rfng ul/gɕ .
- lgofɕofɥo sfi7snfsf j :tʂf] pTkfbg ug{cfj Zos dl; g pks/0fsf] kʰf/ldf s/ tyf eɕ; f/ dx; h 5b ; lj wf kɔfg ul/gɕf ; fy} pTkfbgsf] nflu cfj Zos lahl cɕkɥt{ Pj + kʰfɥf/ Joj :yf cj ndag ul/gɕ .
- sfi7snfsf j :tʂf] lgofɕdf ; lj wf / ; xɥnot kɔfg ul/gɕ .
- tɥndsf] dɥɥbdaɕ6 sfi7snfsf j :tʂɥsf] u0f:t/df ; wɥ/ ug{ sfoɕmd ; -rfng ul/gɕ .
- sfi7snfdf cfwil/t gofFgofF j :tʂf] pTkfbg lj sf; df x:tʂnf l8hf0g ; ɥ6/sf] clwstd pkoɥ ul/gɕ .
- sfi7snfsf j :tʂf] lgofɕdf ; xofɥ kʰofpg tof/L j :tʂf] Fumigation Treatment ; lj wɥsf] :yɕgf ul/gɕ .

**\*-@-!@ skɥ**

- skɥ pTkfbgdf j [4 ug{skɥ pTkfbgsf yk ɥfɥɥɥsf] klxrfg u/L u0f:t/lo xfoNofɕ8 / kɥɥf/s skɥ pTkfbg, kʂfɥvg tyf uɥ8<sup>E</sup> Pj +:t/ lgwɕof klj lw cj ndag u/L lgofɕ kj 4ɔ ul/gɕ .
- u0f:t/lo skɥ dfuadfɥndsf] kl/df0df lgofɕ ug{ ; xsf/lʂf] cjwf/0ffaf6 ; dxut ɥkdf pTkfbg sfoɕf0{ kɥ; flxt ul/gɕ .
- s[ɥxɥnf0{ u0f:t/lo skɥsf] pTkfbgdf cɕslifɕ ug{ pRr:t/sf] laʃf tyf cɕo cfj Zos Input sf] ; xh ɥkdf Joj :yf ldnf0gɕ .

**\*-@-!# dx**

- dxsf] cɕt/fɥ60 ahf/df lj Zj ; gɥotf sfod ug{cɕt/fɥ60 dfɔotf kʰt k/Lifof kɔfɥzfnfsf] lj sf; af6 u0f:t/ kɔf0fɥs/0f ul/gɕ .
- u0f:t/ sfod ug{dfɥlkfng / dx pTkfbgsf] kɔfj sf/l lg/Lifof tyf ; kl/j] f0fsf] sfoɕul/gɕ .

- gkfnl ljz]tfoQm dxsf] ljz]f u/l t[7l / ; :o[5f] k[thdf cfwf/t pTkfbgnf0{ k[fl]; flxt ugI u/l dxsf] pTkfbgdf lj ljwls/0f ul/g\$ .
- dxsf] kofslh<sup>a</sup> k[ffnldf ; wf/ ugI nufot lgof[fo]o dx k[xfwg ugI d]; g pks/0fsf] k[7f/lnf0{s/ tyf e[; f/ dx; h 5b lbg]Jo] :yf ul/g\$ .
- lgof[fo]o k[fl/s dxsf] pTkfbgnf0{ k[fl]; flxt ug{ pkoQm cfwf/lznfsf] :ykgfsf nflu cfj Zos k[fl / klj lwsf]Jo] :yf u/l pTkfbsnf0{; xofu k[fof0g\$ .
- dx cfoft ugI /fi6« klxrfg u/l k] 4[6]fids pkfox[5f] c]nDag ul/g\$ .

\*@!\$ hgf/

- hgf/ tyf ; f[df cfwf/t pTkfbgx[5f] lgof[fo]o agfpg u0f:t/ lgwf[0f, ; j]6g tyf e08f/0f ljifodf cfj Zos k] f[5f/sf] Jo] :yfsf ; fy} s[fsx[5f] ; lk lj sf; sf nflu tflnd k[5f] ul/g\$ .
- lgof[fo]o hgf/sf] ; j]6gdf cfwlgs klj lwsf] k[5f] ug[5f ; fy}9] fgl nfutdf ; xlnot k[fof0g\$ .
- gkfnl hgf/nf0{Jofkfl/s klxrfg lbg /fli6[0:t/ lgwf[0f tyf u]8<sup>a</sup> ugI kl/kf6l nfu"ul/g\$ .
- lgof[ ; DefJo dh[ klxrfg u/l ahf/ kxFsf] nflu k[5f] ul/g\$ .
- hgf/ ; [ng l[5f] k] f[5f/sf] lj sf; sf ; fy} s[fsnf0{ ahf/ Jo] :yf Pj -laqnl k] 4[6] ; Da[6wdf hfgsf/l u/f0g\$ .
- p[6gt hftsf] hgf/ pTkfbgsf nflu cfj Zos alpj hg / klj lwsf]Jo] :yf ul/g\$ .

\*@!% t/sf/l

- h]j s tfhf / ; Vvf (Organic, Fresh and Dried) t/sf/l sf] pTkfbg ug{ k[fl]; fxg ul/g\$ .
- pTkflbt t/sf/l sf] lgsf; l k] 4[6] ug{ dVo e[; f/ gfsfx[5f] zltux[5f] lgdf[5f] ul/g\$ .

- Cold Chain sfod u/l t/sf/l sf] lgsf; ldf 6] f k[fofpg j/l/u-hsf] ; Svf agb/ufxdf Refer Container -jftfgslht s[66] / sf] cfj t hfj t xg]Jo] :yf ldnf0g\$ .
- t/sf/l pTkfbg xg] l[5f] k] x[5f] klxrfg u/l tl l[5f] nf0{ Organic Areas sf] [kdf d[6otf lbnfpg] Pj + pTkflbt t/sf/l x[5f] k/lif0f k[5f] hf/l ugI ; [6qsf] lj sf; ul/g\$ .
- lj b[5f] cfoftstf[5f] gkfnf t/sf/l pTkfbg u/l Supply Chain sf] d[6odaf6 lgsf; l ugI Jo] :yfnf0{k[fl]; fxg ul/g\$ .

(= **vf/hl**

j fl0fHo glIt, @)\$ ( vf/h ul/Psf]5 .

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