

## Core Activities :

- Trade Information and Documentation
- Trade statistics & Analysis
- W.T.O. and Regional Trade
- Agro and Forest based Products Development
- Carpet and Wool Products Development
- Readymade Garments Development
- Handicrafts and Industrial based Products Development
- International Trade Fair and Exhibition Arrangement & Co-ordination
- Export Promotion Assistance Activities
- One Window Export Service
- Market Study and GSP
- Trade policy and programme
- Organization of export trade related Training, Seminars & Workshops programs
- Publication of Nepal Foreign Trade Statistics, A Glimpse of Nepal Foreign Trade, Bulletin, Product Brochure, Annual Report etc.
- Operation of Trade point programme.

### The TEPC offers its services through the following divisions:

- Trade Information, Statistics and Research Division
- Product Development Division
- Market Promotion and Trade Fair Division
- Trade Policy, Training and Administration Division.

*For Further Enquiries, please contact :*



Government of Nepal

Ministry of Commerce & Supplies

**Trade & Export Promotion Centre**

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**TRADE POINT KATHMANDU - NEPAL (TPKN)**

Website: [www.tradepoint.org](http://www.tradepoint.org)

**In Biratnagar**

**Trade and Export Promotion Centre**

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3 Contact Offices at Birgunj, Bhairahawa and Nepalgunj in Nepal

## Trade and Export Promotion Centre (TEPC)



**Lalitpur, Nepal  
2012**





Medicine Buddha  
(Gold Plated Statue)



Ankhi Jhyal (Wood)



Wooden door



Leather Product

## Introduction:

Export promotion plays an important role for the economic development of the country. Realizing this, the Government of Nepal has established "Trade and Export Promotion Centre (TEPC)" in November 2006 under the Development Board Act 2013 by abolishing Trade Promotion Centre, Wool and Carpet Development Board and Export Promotion Board. All activities of these organizations are now being carried out by the TEPC. The TEPC Board is chaired by the Secretary, Ministry of Commerce and Supplies. It consists of representatives from the following Ministries and Privates sectors.

- Secretary, Ministry of Commerce and Supplies	Chairman
- Director General, Department of Commerce	Member
- Representative, Ministry of Finance	Member
- Representative, Federation of Nepalese Chambers of Commerce and Industries	Member
- Two persons, nominated by the Government of Nepal on the recommendation of Board from amongst those who have obtained at least Bachelor's Degree in commerce, economics, and management or law and who have at least five years of experience in the concerned field.	Member
- Executive Director	Member-Secretary
Trade and Export Promotion Centre	

The TEPC is a non-profit making and national focal point organization for the promotion of foreign trade in general and export trade in particular. The TEPC is conscious of the rapidly changing international trade scenario and is, therefore, engaged in launching export promotional activities by providing trade information services and guidance on a wide range of trade and trade related matters like identification of new markets for exportable products, follow up trade procedures and meet requirement for international trade transaction to the business community. The major functions of the TEPC are to:

- advise the Government of Nepal in formulating the policies needed for developing and expanding trade and export of the country;
- promote national economy by developing and expanding trade;
- organize trade fairs and exhibitions at national and international level for promoting trade;
- expand national and international markets for agro and non-agro products produced in rural areas and thereby assist in poverty alleviation through the development of rural economy;
- organize programs by coordinating the bodies concerned with a view to increasing production of exportable products;
- identify markets for exportable products and thereby provide support for trade diversification;

- establish institutions for export promotion and trade diversification and to provide necessary support to the established institutions;
- exchange technical cooperation on import, export and trade management amongst foreign countries and international organizations/institutions for upgrading the quality of exportable products;
- design substitution projects at national and international level;
- collect trade-related information and publish, sale, distribute published material on notification, data, information and knowledge-based matter and perform tasks relating thereto as an information-pool;
- identify the problems arisen in foreign trade and provide the Government of Nepal with advice for the solution thereof;
- provide support for market testing of exportable goods;
- organize buyers-seller meet at national and international level and conduct various types of seminar, workshop and training;
- simplify quality control, insurance, transportation, among others, of exportable goods and services, and provide support for promotion and enhancement of other services related to export business.

## Trade Point Kathmandu Nepal (TPKN):

The world Trade Point Federation (WTPF), an international non-governmental organization which grew out of an innovative programme of the United Nations Conference on Trade and Development (UNCTAD) was established in 2000. Through a network of about 90 trade information and facilitation centers, known as Trade Points, the WTPF assists Small and Medium Enterprises (SMEs) in over 70 countries worldwide to trade internationally through the use of electronic commerce technologies. Capitalizing on over a decade of Trade point market presence, the Federation constantly seeks strategic partners for the development of new value added services to enable it to better serve its clients.

With the assistance of UNCTAD and approval of Ministry of Commerce and Supplies, Nepal; Trade point Kathmandu-Nepal was established in 2003 under the joint coordination of Trade & Export Promotion Centre (TEPC) and Federation of Nepal Cottage & Small Industries (FNCSI), with an objective to assist the business community specially SMEs in widening the international trading activities through Global Network System.

TPKN, an operational member of WTPF and a national Trade Point of the country, is one stop location designed for the promotion of trading business for the SMEs by the use of E-commerce technology. It provides all required services for global marketing like Global Trade Directory Services (GTDS), Electronic Trade Opportunities (ETO) and trade information from a single portal [www.tradepoint.org](http://www.tradepoint.org) where from the clients have the possibility to identify new market and post their demands and supplies.



Paper Craft



Coffee Products



Pashmina Products



Metal Crafts



Woolen Carpets